

# INTERSTATE POWER AND LIGHT COMPANY GAS TARIFF

Filed with the IOWA UTILITIES BOARD

## ORIGINAL TARIFF NO. 1

SUBSTITUTE THIRD REVISED SHEET NO. 70  
CANCELLING SUBSTITUTE SECOND REVISED SHEET NO. 70

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### ALL PRICING ZONES ECONOMIC DEVELOPMENT RATE RIDER ECON

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#### **Availability:**

Applicable to new or expanding Large General Service Customers.

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In deciding whether to offer a specific discount, the utility shall evaluate the individual Customer's situation and perform a cost-benefit analysis before offering the discount.

Any discount offered should be such as to significantly affect the Customer's or Customers' decision to locate on the Company's system or to increase consumption.

The consequences of offering the discount should be beneficial to all Customers and to the utility. Other Customers should not be at risk of loss as a result of these discounts; in addition, the offering of discounts shall in no way lead to subsidization of the discounted rates by other Customers in the same or different classes.

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All directly competing Customers in a similar situation at the time the agreement is entered into with the qualifying Customer would also be offered the same discounted rate to the extent they substantiate their status as a "directly competing Customer." Customers are direct competitors if they make the same end product (or offer the same service) for the same general group of Customers. Customers that only produce component parts of the same end product are not directly competing Customers.

#### **Monthly Billing:**

The Customer shall comply with all terms of the standard Large General Service tariff rate under which the Customer takes service except as contravened by the following.

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- For the first 12 month period, the monthly non-gas charge shall be reduced by 50 percent;
- For the second 12 month period, the monthly non-gas charge shall be reduced by 40 percent;
- For the third 12 month period, the monthly non-gas charge shall be reduced by 30 percent;
- For the fourth 12 month period, the monthly non-gas charge shall be reduced by 20 percent;
- For the fifth 12 month period, the monthly non-gas charge shall be reduced by 10 percent.

All subsequent billings after the fifth year shall be at the appropriate full Large General Service tariff rate.

#### **Terms and Conditions:**

The Company may offer a special natural gas service contract with an economic development rate subject to the terms and conditions set forth in the Iowa Utilities Board rules and under the following minimum criteria:

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- a. A cost-benefit analysis must demonstrate that offering the discount will be more beneficial than not offering the discount.
- b. The ceiling for all discounted rates shall be the approved rate on file for the Customer's rate class.
- c. The floor for the discount rate shall be equal to the cost of gas. Therefore, the maximum discount allowed under the sales or transportation tariffs is equal to the non-gas costs of serving the Customer.
- d. No discount shall be offered for a period longer than five years, unless the Iowa Utilities Board determines upon good cause shown that a longer period is warranted.
- e. Discounts will not be offered if they will encourage deterioration in the load characteristics of the Customer receiving the discount.

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